



# Globally Redundant, Resilient SaaS Solutions

Switch to AvePoint Cloud Backup for Microsoft 365. #1 Alternative, 100% Reliable

## Cyberattack risks continue to rise.

Data breaches and ransomware hits can land companies in regulatory trouble and open them up to class action litigation. This emphasizes the need for robust cybersecurity practices and preparedness programs.

## How can businesses build resiliency?

Even with the best security training, you need to be prepared for the “one person who clicked.” Prepare by backing up your data early and often. Products like AvePoint Cloud Backup can provide early warning signals through detection of anomaly and encryption – even for attacks that stretch over the course of weeks or months. Cloud Backup also provides reporting that allows administrators to determine impacted scopes, which could greatly help to shorten investigation and restore time.

The bottom line: security is about mitigating risk. Even with all the strict security measures put in place, the risk of getting hit by ransomware attacks are never zero, and it is always better to be prepared than be complacent.

## Hyperscale SaaS Platform

AvePoint’s cloud backup solution protects 100 PB. More than 9 million cloud users rely on our full suite of solutions to make them more productive, compliant and secure.


Whether you’ve got 10 or tens of thousands of users, we’ve got your backup.

Our SaaS platform is available in over 14 data centers globally, enabling our partners and customers to scale and support data sovereignty requirements. Backups run up to 4x a day, are encrypted by default, and are stored for the life of your contract in your own or our built-in storage.

[Azure Protection Coming Soon!](#)

## Choose Wisely

Not all backup solutions are created equal. When it comes to finding the best backup solution, ensure that it does not disrupt productivity and collaboration for your users. At AvePoint, we believe data is more powerful, when protected. AvePoint offers powerful data recovery options that are superior to other backup solutions.

Learn why we were named a Leader in The Forrester New Wave™: SaaS Application Data Protection Report 



“ For us, the main reason was fast development, fast restores, reliability, and an easy-to-use interface. We have all of that within AvePoint’s product. Cloud Backup’s compatibility with new M365 services and functionality updates means MSPs can offer swift, comprehensive protection. ”

[Mark Schoonderbeek](#) | Operational Director, [Xcellent](#)

Partner with AvePoint. Deliver Business Resilience with Confidence.

View our [Confidence Platform Security Brochure](#) or visit our [Trust Center](#).



## See how we stack up against the competition

Feature	AvePoint	Veeam	Acronis
<b>Backup Primary Microsoft 365 Workloads:</b> Exchange, OneDrive, SharePoint, Groups, Teams & Yammer	✔ up to 4x per day	No Groups or Yammer	✔ up to 1x per day
<b>Backup Advanced Microsoft 365 Workloads:</b> Including Teams Chats, Groups, and Planner	✔	✘ (only Planner tab in Teams)	Limited
<b>Backup critical SaaS applications beyond Microsoft 365</b>	✔ Backup Google Workspace, Salesforce, and Dynamics 365. Azure support coming soon!	✔	✔
<b>M365 Ransomware Detection:</b> Proactive detection of unusual activities	✔	At the End Point only	At the End Point only
<b>Multi-SaaS Ransomware Warranty:</b> Money-backed backup that provides added layer of protection	✔	End Point warranty only	✘
<b>Security:</b> FedRAMP, ISO 27001 certified, Bring Your Own Key, data encryption	✔	Limited <i>iLand host DCs w/ISO &amp; SOC2 cert</i>	Limited SOC-2, SOC-2, ISO 27001
<b>Highly scalable, cloud architecture</b>	✔ <a href="#">&gt;Read our blog to see how scale impacts your management experience</a>	Limited	Limited <i>Limit of 10,000 objects per backup recommended to avoid performance degradation</i>
<b>User Self-Service Restore Options:</b> Microsoft Teams Chatbot for end user Restore Requests (able to charge customer monthly for self-restores)	✔	Outside Teams	✘
<b>GDPR Compliance:</b> Functionality to support Right to be Forgotten requests	✔	✔ but requires more manual labor	✔
<b>Delegated Administration:</b> Authorize customers to perform restores only to the content they should- via application or by security trimming.	✔	✔	✘
<b>100% SaaS solution:</b> No infrastructure, no hardware required.	✔	Not first-party. Must BYO Cloud Infrastructure or VMs	Not first-party. Must BYO Cloud Infrastructure or VMs
<b>Specify Where Your Backup Data Lives:</b> Supports Microsoft multi-geo capabilities across more than 14 data centers around the world.	✔ Use built-in or Bring Your Own Storage	Based on where the infrastructure object resides	✔

AvePoint Cloud Backup is available directly for organizations and also available for managed service provider via our strategic distribution partners across more than 100 cloud marketplaces worldwide.



For more information about Cloud Backup, please visit:

[www.avepoint.com](http://www.avepoint.com)

### How to Buy AvePoint Products

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